

Nicolas Banos

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Business-minded technologist bridging engineering and client relationships — combining a Computer Science degree with hands-on experience founding a business, leading a 30+ member organization, and managing client-facing freelance projects end to end.

EXPERIENCE

Freelance Web Developer

July 2026 – Present

Self-Employed

- Manage the full client relationship for small-business web projects — requirements gathering, design, build, launch, and ongoing support — for clients including a restaurant (bekausa.com) and a personal training business.
- Diagnosed a client site's excessive bandwidth usage and resolved it by compressing image assets and introducing lazy loading, improving page load speed and cutting hosting costs.
- Coordinate domain, hosting, and deployment logistics (Netlify hosting, Wix-registered domains) directly with clients, translating technical constraints into plain-language options.
- Use AI-assisted development tools (Claude Code) to accelerate delivery timelines, allowing more time to focus on client communication and scope management.

Florida Elite Auto Detail

Nov. 2022 – June 2026

Founder | Operations Manager

- Founded and operated an automotive detailing business, owning day-to-day operations, client acquisition, scheduling, and service delivery.
- Supervised a team of 2 employees while managing relationships with 30+ recurring and one-time clients.
- Directed marketing, logistics, and growth strategy, strengthening operational efficiency and local brand visibility.

Sigma Lambda Beta International Fraternity, Inc.

Nov. 2023 – May 2026

President | Vice-President | Treasurer

- Led chapter operations, strategic planning, event execution, and internal communications for a multicultural fraternity chapter.
- Restructured chapter governance by revising bylaws to strengthen accountability, efficiency, and compliance standards.
- Directed and supervised an executive board of 10+ leadership positions, overseeing performance and long-term organizational goals.
- Spearheaded cross-campus partnerships with student organizations to coordinate professional development and community initiatives.

FEATURED PROJECT

ClubsForKids — Full-Stack Web & Mobile Platform

Nov. 2025 – Present

Founder & Developer

- Identified a real operational problem — a manual, paper-based after-school lottery process — through a family member directly affected by it, and built a production platform now used to serve 500+ families.
- Engineered an automated lottery and waitlist system that reduced lottery setup time from roughly 30 hours of manual work to a single click, while processing siblings together and managing multi-round assignments.
- Built secure role-based dashboards for coordinators, teachers, and parents, replacing manual attendance tracking, enrollment paperwork, and approval workflows.
- Currently in discussions with the school for permanent implementation, and developing a sponsorship-based model to monetize the platform going forward.

SKILLS

Business & Client-Facing: Client relationship management, stakeholder communication, business development, team leadership, project scoping

Technical: Python, React, SQL, Git/GitHub, REST APIs, Netlify deployment, AI-assisted development (Claude Code)

Languages: English (Native), Spanish (Native)

EDUCATION

Florida State University

May 2026

B.A. Computer Science | Minor: Business and Entrepreneurship